

## Core Competencies

We provide strategy and project implementation leadership to organizations modernizing technology and business operations while sustaining mission delivery.

- ❖ U.S. Federal Government Transformation Programs
- ❖ Case Management Optimization
- ❖ Change Management, Communications & Stakeholder Engagement
- ❖ Technology Selection and Implementation Management
- ❖ Operating Model Design, Implementation and Training
- ❖ Fraud Assessments & Analytics
- ❖ Data-driven Reporting & Process Optimization (Tableau & PowerBI)
- ❖ Project Execution & Program Management (Agile, SAFe, ITIL)
- ❖ Organizational Budget Development and Management
- ❖ Non-profit Strategic Planning & Advocacy Program Development
- ❖ Multistakeholder Engagement and Advocacy
- ❖ Victim's Compensation Program Development & Operations
- ❖ Immigration Application Processing

## Differentiators

**Subject Matter Expertise:** Team averages 20+ years' experience, with senior leadership backgrounds in organizations requiring cross-functional execution.

**Trauma Informed:** Victim compensation experience shapes a culture grounded in integrity, kindness, and patient engagement.

**Federal Agency Experience:** Team brings experience supporting DoJ, USCIS, USPS, CPSC, NOAA, FDA, VA, State Department, Higher Education, and Non-Profit organizations.

## Past Performance

**Leidos (Subcontract) - DoJ 9/11 Victim Compensation Program:** Business Requirements Analysis, Project Management, Operational Readiness, Change Management & Communications, Delivery Leadership. **Awarded Oct 2021 (Base + 5 option years).**

**IBM/NIYAMIT (Subcontract) - DoJ 9/11 Victim Compensation Program:** Transformation Advisory, Operating Model Development, Operational Readiness, Delivery Leadership. **Awarded Jun 2020.**

**Davarker Advisors (Prime) - Confidential Victim Compensation Fund:** **Awarded Nov 2019 (+4 years).**

**Trout Unlimited (Prime) - Digital Strategy & Finance/Grants Modernization:** NetSuite implementation support. **Awarded 2020 (+2 years).**

**AAFCS (Prime) - Strategic Plan Development & Executive Search Support:** **Awarded 2022 (+1 year).**

## Company Data

**Certifications:** SBA Woman Owned Small Business, Commonwealth of VA SWaM Certification

**GSA MAS Schedule:** 541611, 541611LIT, 541611W, 54161

**UEI:** WYRNVD6UK6Q4

**CAGE:** 9MHP2

**NAICS Codes:** 541611, 541614, 541618, 519190, 541512, 541612, 541519, 541690, 541990

**PSC:** R406, R408, R426, R431, R499, R699, R799, B540, B542, B544, B550, DA01, DF01, DF10, U001, U004, U008, U012, U099

**Website:** [www.vsti-partners.com](http://www.vsti-partners.com)

## Our Services

### Strategic Planning & Execution

Align stakeholders around shared goals, define objectives, prioritize initiatives, and translate strategy into execution-ready plans.

### Bridging Agencies & System Integrators

PMO and Product/System Owner support, SI partnership that aligns strategy and execution, strengthens governance, accelerates delivery, and reduces implementation risk.

### Technology Implementation

System-agnostic delivery leadership across process design, requirements, QA, and UAT, with deep Salesforce and NetSuite expertise.

### Organization Readiness

Operating model and organizational design support, readiness assessments, and change management and communications for sustained adoption.

### Data Analytics and Visualization

Power BI and Tableau analytics and dashboards that support leadership decision-making, oversight, and fraud risk identification.