

# CAPABILITY STATEMENT



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## Core Competencies

We provide strategy and project implementation leadership to organizations that are embarking on transformational efforts to modernize their technology and business operations. Our core competencies include:

- ❖ U.S. Federal Government Transformation Programs
- ❖ Case Management Optimization
- ❖ Change Management, Communications & Stakeholder Engagement
- ❖ Technology Selection and Implementation Management
- ❖ Operating Model Design, Implementation and Training
- ❖ Fraud Assessments & Analytics
- ❖ Data-driven Reporting & Process Optimization (Tableau & PowerBI)
- ❖ Project Execution & Program Management (Agile, SAFe, ITIL)
- ❖ Organizational Budget Development and Management
- ❖ Non-profit Strategic Planning & Advocacy Program Development
- ❖ Multistakeholder Engagement and Advocacy
- ❖ Victim's Compensation Program Development & Operations
- ❖ Immigration Application Processing

## Differentiators

- ❖ **Vast Subject Matter Experience:** Our staff are seasoned professionals with an average of 20 years' experience in their disciplines. We've served as senior leadership across small organizations where wearing the hats of multi-disciplines is required to succeed. People, Process, Technology ... each staff member brings the big picture view of all the challenges.
- ❖ **Trauma Informed:** Victim's Compensation experience influences our company culture by instilling acute awareness to often unseen traumas and circumstances. As a result, we lead and engage with integrity, kindness, and patience across all our programs.
- ❖ **Vast Federal Agency Experience:** Our staff brings experience across multiple US Federal Government Agencies, including US Department of Justice, US Citizenship & Immigration Services, US Postal Service, Consumer Product Safety Commission, Higher Education, and Non-Profit Strategy & Leadership Operations.

## Past Performance

**Subcontract:** IBM/NIYAMIT, DoJ 9/11 Victim Compensation Program. Transformation, Strategic Advisory, Operating Model Development, Operational Readiness and Delivery Lead roles. Awarded June 2020.

**Subcontract:** Leidos, DoJ 9/11 Victim Compensation Program. Business Requirements Analysis, Project Management, Operational Readiness, Change Management & Communications, Delivery Leadership. Awarded October 2021, (base + 5 option years)

**PRIME:** Davarker Advisors, Epstein Victim's Compensation Fund. Awarded November 2019 (+ 4 years)

**PRIME:** Trout Unlimited, Digital Strategy, Finance & Grants Modernization, Netsuite Implementation Support. Awarded 2020 (+ 2 years)

**PRIME:** AAFCS, Strategic Plan Development and Design, and Executive Search Selection Management. Awarded 2022 (+1 year)

## Company Data

Certification: SBA Woman Owned Small Business

GSA MAS Schedule: 541611, 541611LIT, 541611W, 54161

UEI: WYRNVD6UK6Q4

CAGE: 9MHP2

NAICS Codes: 541611, 541614, 541618, 519190, 541512, 541612, 541519, 541690, 541990

PSC: R406, R408, R426, R431, R499, R699, R799, B540, B542, B544, B550, DA01, DF01, DF10, U001, U004, U008, U012, U099

## Our Services

### Strategic Planning & Execution

We align leadership and stakeholders around shared goals, facilitate meaningful discussions to define key objectives, prioritize the programs and activities that drive measurable outcomes, and translate strategy into action.

### Bridging Agencies & System Integrators

As the critical link between agencies and system integrators, we ensure strategy, execution, and outcomes stay fully aligned. Our PMO and Product & System Owner Support and System Integrator Partnership provide a unified delivery model that accelerates implementation, minimizes risk, and ensures every initiative delivers measurable impact.

### Organization Readiness

We help organizations prepare their people, processes, and structures for successful transformation by assessing operational readiness for change, adapting operating models and organization structures, and guiding organizational change management and communication strategies

### Technology Implementation

Working across the technology implementation lifecycle, we align business processes, requirements, and analytics to deliver mission-focused solutions. System agnostic with deep Salesforce and NetSuite expertise, we lead Business Process Design, Requirements Development, Functional QA and User Acceptance Testing to ensure every implementation is efficient, sustainable, and successful.

### Data Analytics and Visualization

We transform data into actionable intelligence through analytics and visualization using Power BI and Tableau to deliver clear, interactive insights for smarter decisions. Our fraud analytics complement this by identifying risks and anomalies, strengthening performance oversight, accountability, and confident decision-making.